

Business Class Award: Whole-Itinerary Scorecard

Set the trip boundaries first, then record up to three real booking options.



1 Write the non-negotiables before comparing seats

ORIGIN / DESTINATION

TRAVELERS

MUST-ARRIVE-BY

EARLIEST DEPARTURE

MAXIMUM DOOR-TO-DOOR TIME

MAXIMUM CONNECTIONS

MINIMUM CABIN / SEGMENT

POINTS + CASH CEILING

☐ Positioning allowed

☐ Separate tickets allowed

☐ Overnight buffer acceptable

☐ Trip must be protected now

2 Record the complete options

OPTION A

ROUTE / PROGRAMS

DEPARTURE / ARRIVAL

DOOR-TO-DOOR TIME

CONNECTIONS

POSITIONING / TICKET STRUCTURE

CABIN ON IMPORTANT SEGMENT

POINTS + COMPLETE CASH

☐ Works

☐ Compromise

☐ Reject

OPTION B

ROUTE / PROGRAMS

DEPARTURE / ARRIVAL

DOOR-TO-DOOR TIME

CONNECTIONS

POSITIONING / TICKET STRUCTURE

CABIN ON IMPORTANT SEGMENT

POINTS + COMPLETE CASH

☐ Works

☐ Compromise

☐ Reject

OPTION C

ROUTE / PROGRAMS

DEPARTURE / ARRIVAL

DOOR-TO-DOOR TIME

CONNECTIONS

POSITIONING / TICKET STRUCTURE

CABIN ON IMPORTANT SEGMENT

POINTS + COMPLETE CASH

☐ Works

☐ Compromise

☐ Reject

Before continuing

Reject any option that misses a non-negotiable. Compare the remaining options in the ranked order on page 2.

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Work from Priority 1 downward. A lower-ranked advantage should not hide a higher-ranked failure.



	OPTION A	OPTION B	OPTION C
1 Schedule + total time Does it meet the departure, arrival, and door-to-door limits?			
2 Connections Count, airports, terminals, usable buffer, and recovery options.			
3 Positioning + tickets Added travel, bags, hotel, protection, and separate-ticket exposure.			
4 Cabin where it matters Record the cabin on every segment, especially the longest one.			
5 Complete cost Points by currency plus taxes, fees, hotels, bags, seats, and ground costs.			
6 Exit + backup Change, cancellation, redeposit, and the next option you would take.			

SELECTED OPTION AND WHY IT WINS IN THE RANKED ORDER

ACCEPTED COMPROMISE

BACKUP IF AVAILABILITY CHANGES

FINAL LIVE CHECK

Verify availability, operating carriers, cabins, times, airports, ticket structure, price, fees, and rules before transferring or booking.